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Fall 1922

Spring 1923

TRADE PRICE LIST

MAR 27 1923

GLADIOLI

"of Unusual Merit"

TERMS: Cash or satisfactory reference. Where credit is extended, accounts are due in thirty days. A remittance of 25% should accompany all orders for deferred shipment.

THE bulbs offered in this list are especially adapted for forcing, and are true to name. We will, however, assume no responsibility for the crop, other than to replace bulbs not true to name or to refund the purchase price. All orders will be packed carefully against frost. After shipment has been turned over to transportation company our responsibility ceases. ¶All stock is offered subject to prior sale and confirmation. ¶Orders accepted, subject to strikes, fires and other contingencies beyond our control.

IMPORTANT

WE WOULD SUGGEST THAT YOU PLACE YOUR ORDER AT ONCE, AS THESE PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

MONTEREY BULB CO.

(KIRCHHOFF IN THE WEST)

MONTEREY CALIFORNIA



MONTEREY BULB COMPANY OFFERS

GLADIOLI

"OF UNUSUAL MERIT"

25 of a variety will be sold at the 100 rate. 250 will be sold at the 1000 rate.

THE FOLLOWING PRICES ARE PER 100.						
· · · · · · · · · · · · · · · · · · ·	1st size 1½ inch up	2nd size $1\frac{1}{4}\cdot1\frac{1}{2}$ inch	3rd size 1.11/4 inch	4th size ¾-1 inch	5th s ize ½-¾ inch	6th size $\frac{1}{2}$ in. and less
Early Sunrise, the largest early brilliant salmon	10.00	Sold	7.00			
Chris, dark maroon red, purplish shaded		3.50				
Lily White, snow white, lower petals cream shaded, early		4,00	3.00	2.50	2.00	1.50
Myrtle, a very delicate Rose pink, early		5.00	4.00	3.00	2.50	2.00
Prince of Wales, delicate salmon pink, early		4.50	3.50	2.50	2.00	1.30
Le Marechal Foch, a shade brighter than America		7.00	5.50	4.50	3.50	2.50
Yellow Hammer, pure yellow, with red mark in throat		3.00	2.00	1.60	1.20	.75
MID-SEASON VARIETIES						
Gretchen Zang, extra fine pink with deep markings	5.00	4.00	3.00	2.50	1.60	1.00
Evelyn Kirtland, a fine rose pink		5.00	4.00	3.00	2.00	1,50
Byron L. Smith, lavender		22.50	20.00	17.50	15.00	12.50
Mrs. Dr. Norton, delicate pink with canary yellow throat		7.50	6.00	5.00	3,50	2.50
Mrs. Frank Pendleton, pink carmine blotch		3.00	2.50	2.00	1.30	.80
Panama, extra fine pink, excellent for forcing		3.00	2.50	1.60	1.00	.80
Niagara, cream yellow, fine flower		3.00	2.50	1.60	1.00	.80
Schwaben, soft pure yellow, little red stripe on lower petals		3.00	2.50	1.60	1.00	.80
Mrs. W. E. Fryer, orange scarlet, large flower		3.00	2.50	1.60	1.00	.80
War, large, tall deep red, extra fine		3.50	2.50	1.80	1.20	.80
Peace, white, violet throat, large flower		3.00	2.50	1.50	1.00	.80
Mary Fennell, light lavender, with faint yellow markings		5.50	4.50	3.50	2.50	1.80
Europa, a fine white gladiolus of good form		7.00				
Louise, a fine lavender, large flower						
Loveliness, creamy white, large flower		5.00	4.00	3.00	2.50	1.80
Baron Hulot, deep violet	7.00	6.00	4.50	3.00	2.50	2.00
Miss Allegra Hamilton, a true lilac color	25.00	20.00				
Mrs. W. E. Kirchhoff, only clear ruffled white gladiolus in						
existence	. 30.00	25.00	•			
Golden Measure, extra fine dark yellow, large flower	. 60.00	50.00	45.00	35.00	30.00	25.00
THE FOLLOWING PER 1000						
Mrs. Dr. Norton, delicate pink with canary yellow throat	. 80.00	70.00	55.00	45.00	32.00	20.00
Mrs. Frank Pendleton, pink carmine blotch	. 30.00	25.00	20.00	15.00	10.00	6.00
Panama, extra fine pink, excellent for forcing	. 30.00	25.00	20.00	15.00	10.00	6.00
Schwaben, soft pure yellow, little red stripe on lower petais	. 30.00	25.00	20.00	15.00	10.00	5.00
Peace, white, violet throat, large flower	. 30.00	25.00	20.00	12.00	8.00	5.00
Violet, (Kirchhoff) this variety derived its name from its color		ch, \$10 per	dozen.	Limit two	dozen to a	customer
Glory of Pembroke, the finest and largest yellow	. \$1.00 ea	ch, \$10 per	dozen.			
Golden Measure, extra fine dark yellow, large flower	. \$1.00 ea	.ch, \$10 per	dozen.			

TO THE TRADE:

DURING THE PAST FIFTEEN YEARS WE HAVE BEEN GROWING AND DISPENSING TO THE TRADE THE BETTER VARIETIES OF BULBS, AND WE TAKE PRIDE IN OUR ACHIEVEMENTS. WE REFER YOU TO THOUSANDS OF SATISFIED CUSTOMERS WHO BUY OF US YEAR AFTER YEAR, AND INVARIABLY SPEAK WELL OF OUR STOCK, AS WELL AS OUR MANNER OF DOING BUSINESS

OUR MOTTO: SERVICE

FOR THE CONVENIENCE OF OUR CUSTOMERS IN THE "WEST" WE HAVE STARTED A BULB FARM AT MONTEREY, CALIF., WHERE OVER FOUR MILLION GLADIOLI WERE HARVESTED THE PAST SEASON. SEND US YOUR ORDERS. WE FEEL CONFIDENT YOU WILL LIKE THE QUALITY AND GRADING OF OUR BULBS.